

## Questions and Answers

### Solicitation PR10736973 Mobile Telephone Services for US Embassy Sofia

	Document	Question	Answer
1	SF 1449 – Block 24	Shall the price offered include VAT	Yes, the price should be inclusive of VAT
2	SECTION 1 – The Schedule 3.1. Pricing	Shall the unit price quoted be per SIM	Yes, the unit price should be per SIM per month
3	SECTION 1 – The Schedule 3.1. Pricing	CLIN I.1 asks for plan with unlimited calls in Bulgaria and EU but nothing is specified for international calls to other countries outside Europe.	CLIN I.1 describes <b>unlimited</b> voice & SMS/MMS use for any outbound calls originating from EU/BG to everywhere in the world
4	SECTION 1 – The Schedule 3.1. Pricing	CLIN I.3 asks for unlimited data. Is that correct?	Yes, CLIN I.3 describes <b>unlimited voice, data and SMS/MMS</b>
5	SECTION 1 – The Schedule 3.1. Pricing	CLIN I.4 the “Top-up” data package – how this will be requested/ordered	The COR will initiate on a case-by-case basis request for top-ups
6	SECTION 1 – The Schedule 3.1. Pricing	CLIN I.4 the “Top-up” data package – if the operator does not offer 3 GB what should they offer	The 3 GB is the minimum requirement. The offeror can quote other data package but should enter a remark/comment in the CLIN
7	SECTION 1 – The Schedule 3.1. Pricing	CLIN I.4 the “Top-up” data package – is the intend for only one package per person per month	No, we may request more than one “Top-up” package per person per month
8	SECTION 1 – The Schedule 3.1. Pricing	CLIN I.5 asks for unit price per month but typically the operators are offering this service on a per day pricing	We request monthly prices. The price per day * 30 days.  **note, on months with more/less than 30 days, we expect the service to be provided from initiation to the last day of the month.
9	SECTION 1 – The Schedule 3.1. Pricing	CLIN I.6 asks for unit price per month but typically the operators are offering this service on a per day pricing	We request monthly prices. The price per day * 30 days.

			**note, on months with more/less than 30 days, we expect the service to be provided from initiation to the last day of the month.
10	SECTION 1 – The Schedule 3.1. Pricing	CLIN I.6 asks for 3GB data - if the operator does not offer 3 GB what should they offer	The 3 GB is the minimum requirement. The offeror can quote other data package but should enter a remark/comment in the CLIN
11	SECTION 1 – The Schedule 3.1. Pricing	CLIN I.6 includes roaming to the United Kingdom but our system still considers UK as part of the EU	In this case United Kingdom should be covered under CLIN I.1 but the offeror should add a remark/comment to that fact
12	SECTION 1 – The Schedule 3.1. Pricing	CLIN I.6 includes roaming to Turkey and the Balkans – if the operator offers different pricing schedule how to note this in the table	The offeror can split CLIN I.6 and quote separate pricing for Turkey and the Balkans but should add a remark/comment to that fact
13	SECTION 1 – The Schedule Temporary Additional Service	Rental of Cellphone with SIM Card	The price should be for the rental of the phone and the provision of a SIM card.
14	SECTION 1 – The Schedule 3.1. Pricing	Please provide the split of sims per tariff plan as the Estimated Qty/ Year provided does not match the quoted 37 number of phones with voice only and 271 phones using voice and data services	The quantities provided in the pricing tables are estimates only. Please use them as stated for calculating the yearly price.
15	Schedule of Services 1.2 International Calls	Can we have the split between calls to mobile and fixed numbers of the calls to EU for the 10 848 calls	No estimate is available.
16	Schedule of Services 1.4 SMS Messaging	Can we have the split between sms to on net and sms to other operators for the 27 648 sms within Bulgaria	No estimate is available.
17	GENERAL	Shall the quotations be sent electronically or as a hard copy	Electronic quotations are preferred and should be sent to <a href="mailto:SofiaProcurement@state.gov">SofiaProcurement@state.gov</a> . Hard copy quotations are acceptable and should be addressed to:

			Kathryn Porch Contracting Officer American Embassy #16, Kozyak Str. Sofia 1408
18	GENERAL	Shall the offerors have a valid SAM registration	Yes, for all USG contracts above \$30,000 a valid SAM registration is required.
19	GENERAL	Are you checking the SAM registration	Yes, SAM registration status is checked. Award cannot be made to an offeror without proof of active SAM.gov registration.
20	GENERAL	Do you intend to check the coverage of the operators within the embassy	The coverage for any prospective awardee will be evaluated.
21	SECTION 2 – Contract Clauses	Is the US Embassy going to provide the awarded operator with a contract template	Yes, The US Government provides the contract. The format of the contract is the same as the solicitation with minor changes.
22	SECTION 3 – Solicitation provisions	How do we respond to this Section	The offeror should submit supporting documentation for all requirements listed in A.2.
23	SECTION 5 – Representations and Certification	Clauses 1 and 2 regarding Huawei Technologies What exactly is prohibited? We work with Huawei.	Refer to: 52.212–3, Offeror Representations and Certifications–Commercial Items. (c) <i>Procedures.</i> The Offeror shall review the list of excluded parties in the System for Award Management (SAM) ( <a href="https://www.sam.gov">https://www.sam.gov</a> ) for entities excluded from receiving federal awards for “covered telecommunications equipment or services”.
24	GENERAL	Should paper documents in the quotation be signed/initialized?	Yes, form SF 1449 of the solicitation has to be signed.
25	652.242-73 Authorization and Performance (AUG 1999)	Do we need to enclose copies of our licenses, permits and authorizations?	A copy of all licenses and permits issued to the bidder have to be submitted.
26	Attachment 1 List of Cell Phone Types that the	Is purchasing of new hardware from the contractor included in the scope of the RFQ? Should we offer	This solicitation is only for services. The Embassy is not requesting equipment.

	Government owns	discounts or subsidies on the hardware price?	
27	Rental of Cellphone with SIM Card	What is the minimum technical requirement of the cell phone which is intended to be rented on a daily basis? What is the SIM Card tariff plan which to be considered for rental purposes?	No specific device model is expected. It should be a regular phone (not a smart phone). The price should be for the rental of the phone and the provision of a SIM card.
28	SAM registration	Shall the offerors have a valid SAM registration? Does the Embassy help with the registration process?	Yes, for all USG contracts above \$30,000 a valid SAM registration is required. The registration is done only by the offerors, following the instructions on <a href="https://www.sam.gov/portal">https://www.sam.gov/portal</a>
29	Section 5- Representations and Certifications	Which part of Section 5 has to be filled out by the offeror?	The offeror shall complete only paragraph (b) of this provision, as a valid SAM registration is required for this contract.